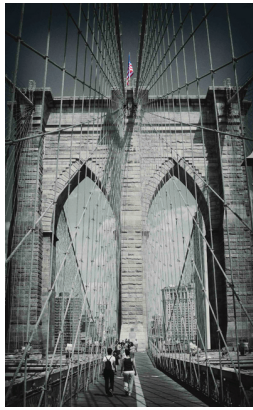
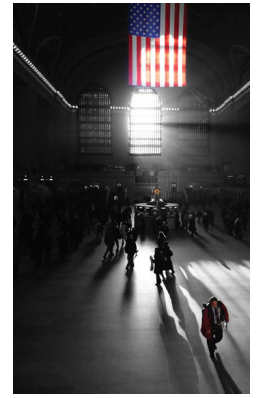


Dutchess County Dental Society

Branch of the Ninth District Dental Association



APRIL
TUESDAY, APRIL 20, 2010



“The Legal And Business Aspects Of Practice Transitions”

- The presentation will cover the business aspects of practice transfers, including options for getting started, the characteristics of a valuable practice, the steps involved in buying or selling, and the ethical considerations of handling the transaction for the benefit of all parties. It will also cover the legal aspects of practice transition, from partnership to buy-in issues to the sale of the practice, including discussion of sales contracts, restrictive covenants, and other key legal details.

Martin Mattler

- president, Countrywide Practice Brokerage

Gregory Tapfar, Esq.

- partner, Danziger & Markhoff, LLP

Cappuccino's
Route 9 Poughkeepsie

6:30 Cash Bar 7:00 Dinner Meeting

*****IMPORTANT – PLEASE NOTE CAREFULLY*****

If you intend to dine at this meeting your advance reservation must be received by the Steward on or before 4/16/10. If your reservation is not received by that date the availability of a meal is not guaranteed. If a non-reserved meal is available it will be subject to a surcharge.

You may bring your payment to the meeting or send it in advance. **Phone, fax, mail or e-mail reservation to our Steward: Dr. Anthony Bonavoglia 297-4075; Fax: 297-4076; mail: 7 Moran Ave. Wappingers Falls, NY 12590. E-mail: wiresmile@yahoo.com.**

Do NOT make your reservation with the restaurant.

Your reservation guarantees your meal and payment is due once the meal count is given to the restaurant. Cancellations must be received on or before the above date.

Please check in at the Steward's table on arrival and pick up your place card and sign in for CE credit. Your place card is the record of your reservation and it shows your meal choice. Your place card at your table is needed for proper service from the wait staff.

\$ 14- Active, Active Life, and Retired Life Members of the DCDS

\$21- Retired, Associate & Honorary Members of the DCDS & Applicants

\$ 21 Non-Dentist Staff of DCDS Members

\$46 All Others

\$15 Program-Only Fee for non-members not purchasing a meal

\$25 (in addition to above costs) surcharge for non-reservation if meal is available

Choose meal from Chicken Marsala, Veal Parmigiana, or Tilapia filet.

DCDS EXECUTIVE BOARD 2009-2010

		<u>Phone / Fax</u>	<u>e-mail</u>
President	Dr. Rosemarie Mason	897-5770 / 897-5785	rosemason510@aol.com
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	Dr. Mark Mason	897-5770 / 897-5785	sirmase53@aol.com
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	Dr. Stanley Kacherski	223-3050 / 223-5350	kacherskiddds@aol.com
	Dr. Michael J. Schwartz	896-8440 / 896-6410	mikenedie@msn.com
	Dr. Mario Vilardi	896-8000 / 897-2504	mariovilardi@aol.com
	Dr. Phil Williams	229-9126 / 229-5429	philw23@gmail.com
Steward	Dr. Anthony Bonavoglia	297-4075 / 297-4076	wiresmile@yahoo.com
Ninth District Executive			
Committee Member	Dr. Armen Manasar	297-6432 / 297-6432	amanasar@aol.com
9th District Past Pres.	Dr. Irving Baum	897-9698 / 897-3384	doctorbaum@aol.com
	Dr. Bill Kirtland	229-5102 / 229-7506	wdkdds@aol.com

Cover photographs by Les Muldorf

CLASSIFIED ADS / INFORMATION

(classified ads available @ \$20 per two line ad/ \$10 per line thereafter for members; \$30/\$15 for non-members)
Please contact the Bulletin Editor, Rich Rosenbloom, for advertisement placement.

Experienced General Practitioner looking for Dental Associateship. DCDS, AGD. Skilled with rotary molar Endo and Fixed Prosthodontics. Per-diem Endo performed in your office. Please call: 914.456.9088.

WANTED: Dental Director for a community health center in eastern Rockland County. General Dentist with 3+ years of management experience in a quality patient-oriented environment. Please call Erica at 914-944-8316 for more information.

DCDS HEALTH INSURANCE

Reminder to all participants in the **MVP** program, both members and staff:

- The 2nd installment of your annual 2010 health insurance premium is due on April 28, 2010. Please see to it that your payment is received by the Treasurer in a timely fashion in order to maintain your enrollment in your health insurance plan.

Please visit our web site www.dcdsny.com for meeting information, recent minutes, the latest Bulletin and lots more in-depth information about our Society.

MARK YOUR CALENDAR

LAST REMINDER:

Wed. Apr. 7, 2010

DCDS All-Day Seminar

"21st Century Dentistry: High Tech, High Class, Minimally Invasive Dentistry for the Next Decade"

Drs. Ron Kaminer and James Jesse

Villa Borghese Wappingers Falls, NY

Make your reservation now. See the flyer or register at our web site.

Wed., Apr. 21, 2010

Ninth District Dental Association

New York State Mandated Ethics Course

One-Time NYS-Mandated Course

Dr. Robert Tauber and

Lance Plunkett, Esq., NYSDA General Counsel

Holiday Inn Fishkill, NY

Wed., May 5, 2010

9th District General Membership Meeting

"Implant Treatment In The Esthetic Zone"

Michael Sonick, DMD

Holiday Inn Fishkill, NY

Tues., May 18, 2010

DCDS General Membership Meeting

"50 Years Of Performing Implant Dentistry"

Leonard Linkow, D.D.S

Tues., Jun. 22, 2010

DCDS General Membership Meeting

"The Precision Attachment Case Restorations for Natural Teeth and Implants"

Edward Feinberg, D.M.D.

Wed., Sept. 15, 2010

9th District General Membership Meeting

"Medically Complex Dental Patients: A Team Approach To Treatment"

Barbara Steinberg, D.D.S.

Westchester Country Club Rye, NY

Wed., Nov. 10, 2010

9th District Annual Meeting

"Traumatic Dental Injuries: Applying Current Treatment Guideline"

Anthony DiAngelis, D.D.S.

Westchester Country Club Rye, NY

Official Minutes of the March 2010 Dutchess County Dental Society Executive Board Meeting

The March, 2010 meeting of the DCDS Executive Board was held March 9, 2010 at Umberto's of Mamma Marissa, Poughkeepsie, NY. The meeting was called to order at 6:47 pm by President Rosemarie Mason. A quorum was determined to be present. Board members in attendance were (alphabetically): Drs. Allen Ackerman, Irving Baum, Thomas Bloom, John Costello, Stanley Kacherski, Stephen Kaplan, Armen Manasar, Mark Mason, Rosemarie Mason, Richard Rosenbloom, Michael J. Schwartz, Michael Smith, Frank Vigliotti and Mario Vilardi. Drs. Anthony Bonavoglia, Bill Kirtland, Steve Ross, and Phil Williams did not attend.

President Mason welcomed the Board. She noted with pride Dr. Tom Bloom's write up in the Ninth Bulletin, about the Players Group, and his many contributions to the Society. She discussed a letter that was circulated by Glaxo, Smith, Klein about removal of zinc from denture adhesives. Also, NYSDA is dealing with the tooth whitening kiosks and expects to have that activity phased out. The Ninth Leadership Conference is set for June 2nd.

The minutes of the February 2010 Executive Board meeting were accepted as previously distributed.

Secretary Steve Ross was unable to report due to his absence as a result of injury earlier in the day. Notes were kept by Dr. Schwartz this evening.

Treasurer Stephen Kaplan reported that the DCDS remains in good financial condition. Dr. Kaplan said that several members have not yet paid dues. We have sent a check for \$200 as our annual contribution to the DC Regional Science Fair. Several advertisers have been slow to pay for their ads in the Bulletin.

Membership Committee Chairman Michael Smith reported that there is a new member application pending.

Bulletin Committee Chairman Rich Rosenbloom reported that the deadline for the April Bulletin is March 13th.

Program Committee Chairman Allen Ackerman reported that the rest of the year's General Membership Meeting programming is complete.

Nominating Committee Chairman Ackerman reported that the proposed slate of nominees is nearly ready for presentation to the Board next month. It was agreed to form Committees for each position, instead of a single individual having the only knowledge of how an Office functions. Thus, for Treasurer, the Committee is headed by Dr. Kaplan, with Dr. Rosenbloom being the Committee member. For Secretary, Dr. Ross will head the Committee and Dr. Schwartz and Kirtland will serve as members. The purpose will be to insure that there can and will be members able to succeed the Chairman, if needed. Dr. Schwartz suggested that the best time to present the Board to new members is at their application process, by requiring them to make a personal appearance. If not done at that time, a golden opportunity is lost. That concept was accepted by the Board.

Dr. Mark Mason reported that no new **Member Benefits** have been arranged since the last report.

Reporting for the **Major CE Events Committee**, Dr. Rose Mason reported that a successful walk through was done at Villa Borghese, Thus far, nearly half of the registrants have signed up via the online route. Another e-mail blast has been sent and another will follow. An e-mail will be sent to all registrants with complete directions to the venue and additional information.

DCDS Sweatshirt orders are ready to be taken. An e-mail blast will publicize the sweatshirts and members will be directed to Dr. Bloom for orders. Orders will also be taken at the April General Membership Meeting.

DCDS pins: Dr. Mark Mason reported that pins are being created and should cost about \$1.35. A motion to purchase pins with the DCDS logo and the 9th District numeral 9, for distribution to all DCDS members was unanimously passed.

Dutchess County Dental Society Players Director Tom Bloom announced that the last performance of this season will be 5/14 at the Evans School on Old Route Nine in Wappingers Falls.

Helping Hand Partnership Committee: Dr. Costello reported that no requests for assistance were received since the last meeting, a good thing.

Dutchess County Science Fair: Dr. Manasar reported that the fair will be held Saturday, April 10th.

Schools and National Children's Dental Health Month Committee Chairman Stan Kacherski reported that 90-100 posters were judged with 30 winners. Prizes will be available shortly for distribution. Dr. Kacherski was commended for his Committee's success.

Hall of Fame Committee Chairman Michael Schwartz reported that the recipient of the 2010 Award has been notified and he has

accepted and will be writing his biography, as requested by the Committee. The Plaque is ready for order, and all arrangements are in place for the ceremony.

Ninth District's Executive Committee: Under the newly adopted rule limiting reporting of our Representatives to the Ninth District's Executive Committee, Board of Governors, Councils and Committees to matters that directly affect the Dutchess County Dental Society, there was no report on the proceedings of the Ninth's Executive Committee.

Ninth District's Board of Governors: Dr. Mark Mason reported on discussions at the Ninth's BOG in regard to licensure for dental anesthesia residents, the stature of limitations bill, which is stalled in the NYS Assembly, Medicaid funds which may be partially restored in the budget, and that Oral and Maxillofacial Surgeons are seeking to have the scope of their practice include facial plastic surgery. He stressed the statewide need for Donated Dental Services volunteers.

Audit, Budget, Finance and Management Committee: Dr. Baum reported that the lower floor of the Headquarters Building is unrented and a tenant is being sought, and that bids are out for siding the building.

Good & Welfare: The Executive Board congratulated Dr. Baum on his grandson's acceptance to Rutgers University.

All business having been concluded, and on proper motion, the meeting was adjourned at 8:09 pm. The next meeting of the Executive Board is April 13, 2010 at a place to be determined.

The Secretary acknowledges with thanks for the assistance of Dr. Schwartz in the preparation of these minutes.

Respectfully submitted,
Steven B. Ross, D.D.S.
Secretary, Dutchess County Dental Society

NOTE: In addition to the Executive Board Minutes, the Minutes of the most recent General Membership Meeting, including a summary of the scientific session, can be read and downloaded from our website <www.dcdsny.com> under Information for Members.

Photographs of general interest are wanted for future issues of the bulletin. One of the new enhancements and virtues of an electronic newsletter will be a page dedicated to the creative talents of our members. Please send your photos to lesm1@optonline.net



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